



# New Local Government Network

Realising Total Place: moving from theory to practice

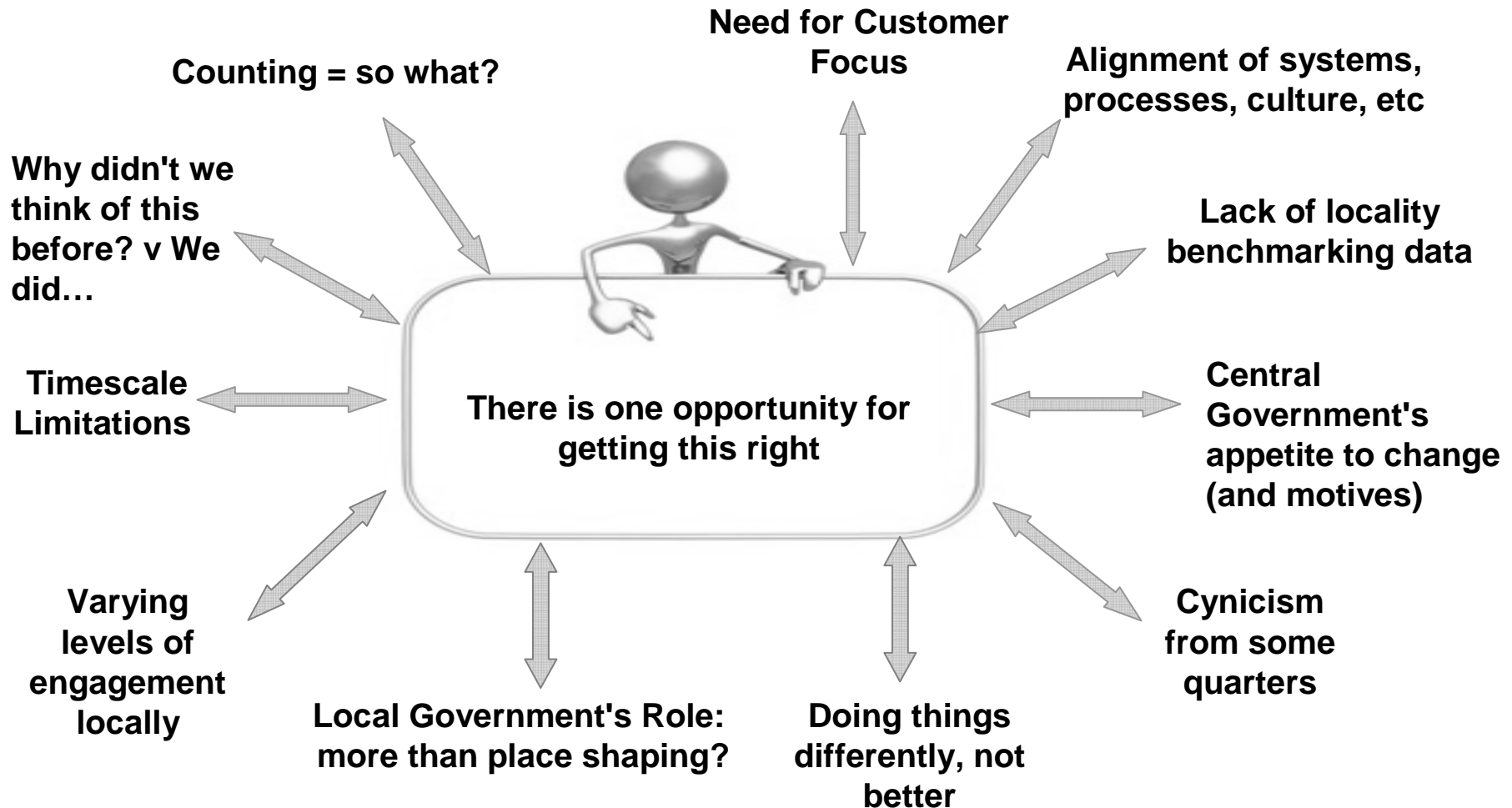
Birmingham City Council  
11 January 2010

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# Agenda

- What are the emerging messages?
- What might TP mean for the future of public sector financial arrangements?
- Commissioning: how might the public sector procure as one?
- How the public sector can manage its assets and estates
- Examples of practice from work GT is involved with

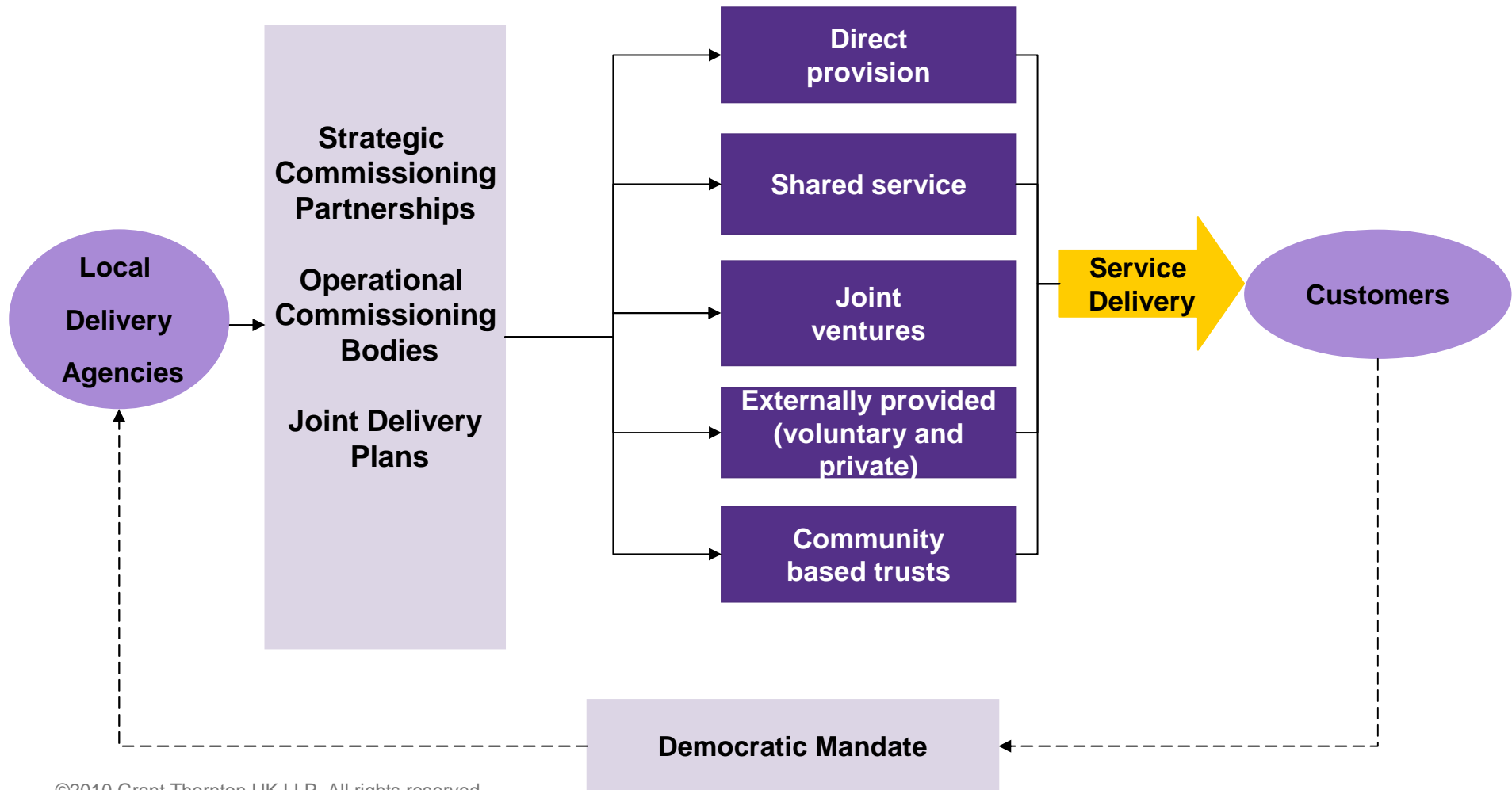
# Emerging messages



# The future for financial arrangements

- Pooled budgets
- Medium term financial strategy for locality
- Organisational maturity - eg CBA for locality
- Area based assessment / regulation
- CFOs at the top table?
- Rationalisation
- Skills gaps: services and finance community
- Technical and procedural changes?
- Statutory changes?

# The Future for local service delivery: commissioning model



# Physical Infrastructure

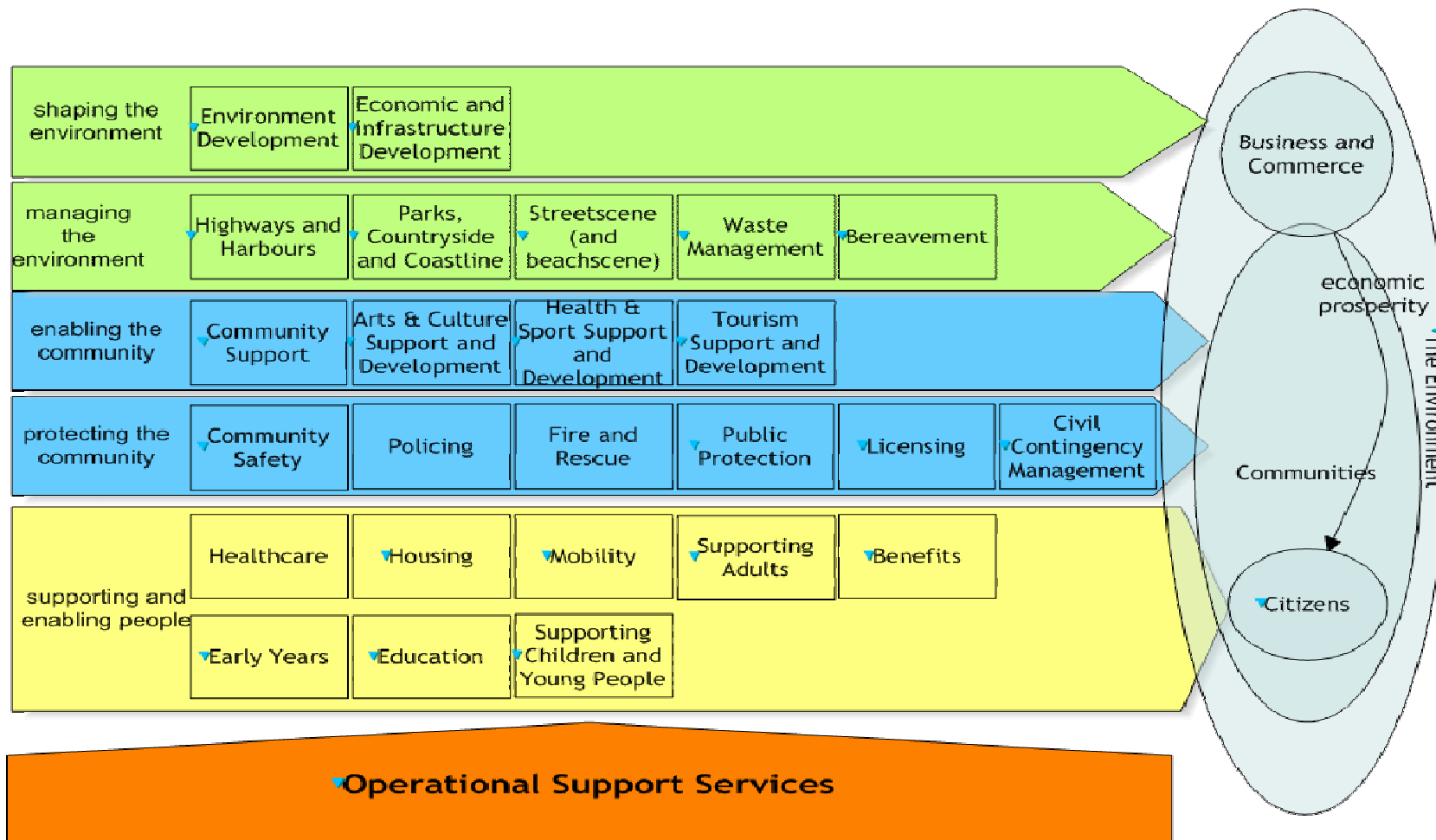
- Property typically 2nd highest cost to organisations
- Government's recent drive to a portfolio approach
- Property as a strategic resource rather than a fixed asset
- Better utilisation of assets across a locality - outcomes v organisation focus
- Energy, environment and sustainability

# Grant Thornton: examples

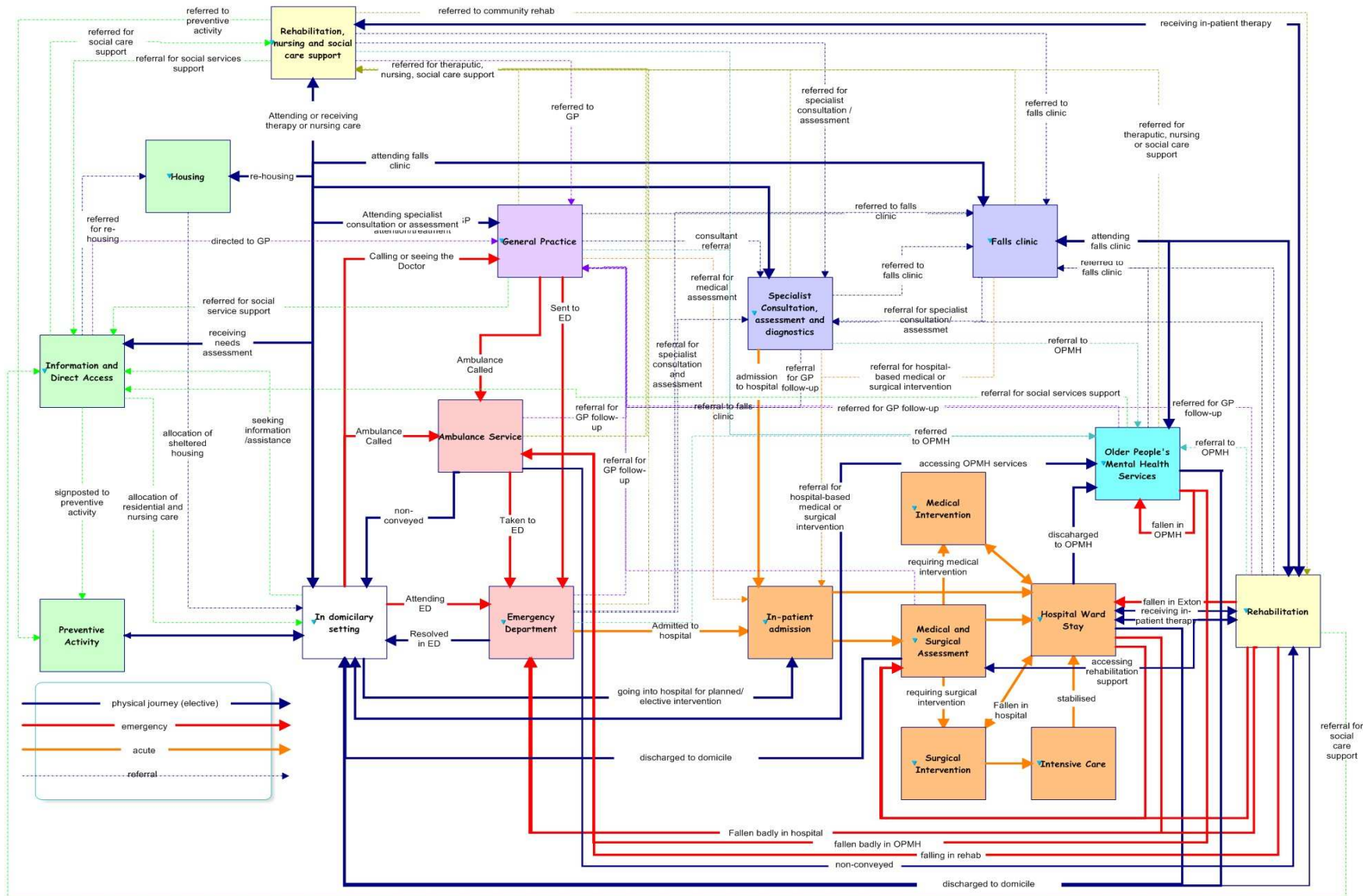
- Whole Systems Thinking - removes silos
- Customer Value - pathways / mapping
- Partnership Value
- Strategic Commissioning
- Counting Public Sector Plc
- Economic Impact - unintended consequences of TP
- "Total Terrier"

# High Level Value Chains

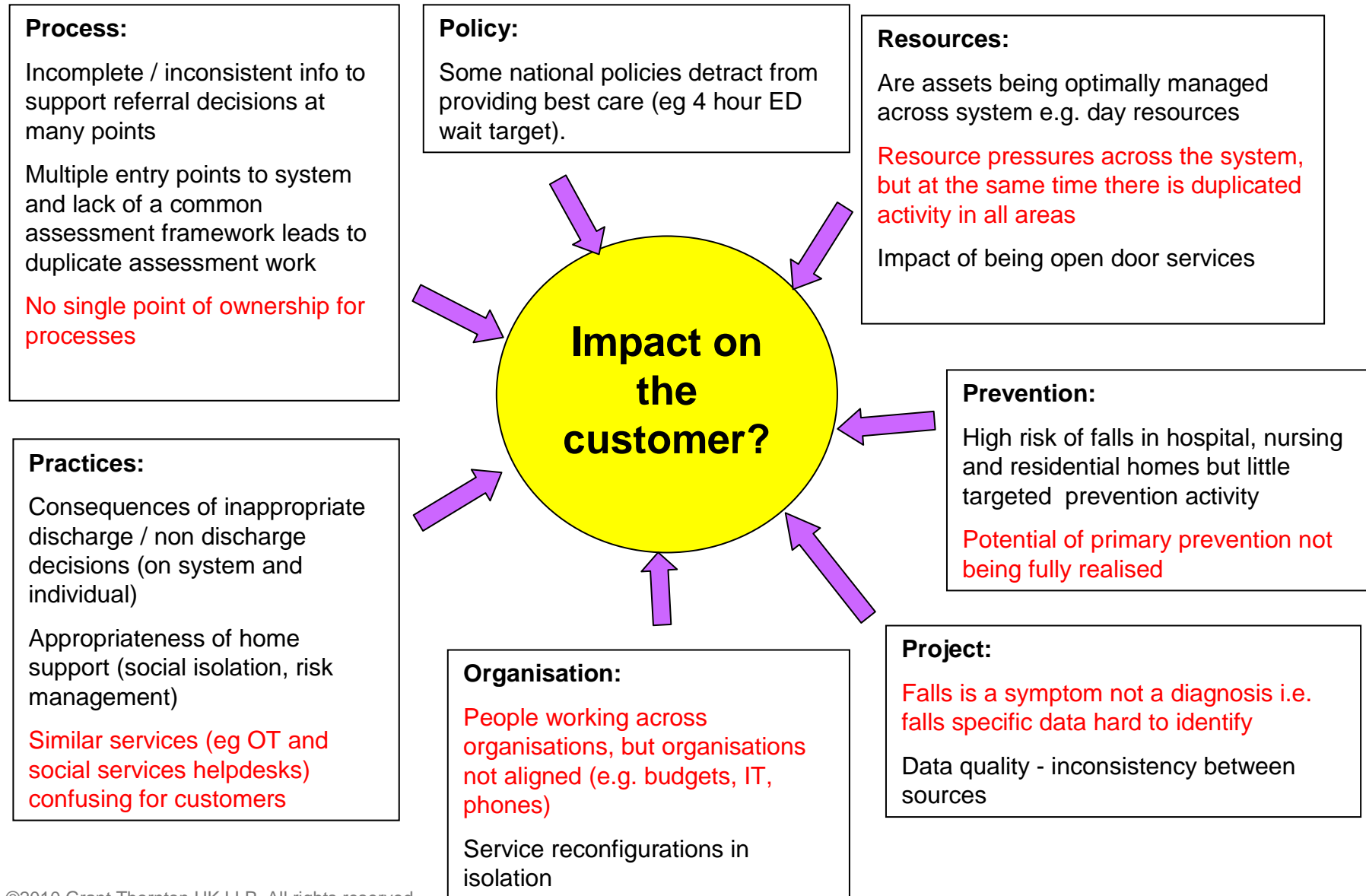
"A value chain is a set of activities or functions that come together to deliver what the customer needs (customer value)".



# The detailed Falls System



# System observations





# Questions



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